

# FORSYTH COUNTY

## BOARD OF COMMISSIONERS

MEETING DATE: December 20, 2018AGENDA ITEM NUMBER: 11**SUBJECT:**

**RESOLUTION AWARDING AND AUTHORIZING EXECUTION OF A CONTRACT FOR PURCHASE OF NEW CAB AND CHASSIS UNITS WITH REMOUNT OF AMBULANCE BODIES (GENERAL SERVICES AND EMERGENCY SERVICES DEPARTMENTS)**

**COUNTY MANAGER'S RECOMMENDATION OR COMMENTS:****SUMMARY OF INFORMATION:**

Bids were received November 14, 2018, for purchase of new Chevrolet/GM G4500 cab and chassis units with remount of ambulance bodies for Emergency Services. Staff has the immediate need to purchase two units. Summary of bids received as follows:

	<u>Each</u>	<u>Total-2 Units</u>
Atlantic Emergency Solutions, Inc.	\$136,419	\$272,838
Northwestern Emergency Vehicles, Inc.	142,717	285,434
Southeastern Specialty Vehicles, Inc.	148,019	296,038

Terms of this bid allow Forsyth County to extend this contract for as many as two (2) additional contract periods on a fiscal-year basis (through June 30, 2021), if both parties are in agreement and provided funds are available for that purpose. The vendor may request an increase in the cab and chassis price at the beginning of each new fiscal year for an amount not to exceed three percent (3%), based on the documented price increase from the manufacturer.

Following review and evaluation of the bids received, it was determined that Atlantic Emergency Solutions, Inc., did not provide the Qualified Vehicle Modifier (QVM) certification, which was a requirement of the specifications. Therefore, it is recommended that the bid from Atlantic Emergency Solutions, Inc., be rejected as non-responsive and that a contract be awarded to Northwestern Emergency Vehicles, Inc., in the amount of \$142,717, per unit. This recommendation is based upon the selection of the lowest responsive, responsible bidder per specifications.

It is recommended by the County Manager, the General Services Director, the Emergency Services Director, and the City/County Purchasing Director that a contract for the purchase of two new Chevrolet/GM G4500 cab and chassis units with remount of ambulance bodies per bid specifications for the Emergency Services Department in the amount of \$142,717, per unit, for a total amount of \$285,434, be awarded to Northwestern Emergency Vehicles, Inc., with the option to extend this contract for as many as two (2) additional contract periods on a fiscal-year basis (through June 30, 2021), if both parties are in agreement and provided funds are available for that purpose.

ATTACHMENTS:-      YES      NO

SIGNATURE: \_\_\_\_\_

COUNTY MANAGER

DATE: \_\_\_\_\_

**RESOLUTION AWARDING AND AUTHORIZING EXECUTION OF A CONTRACT  
FOR PURCHASE OF NEW CAB AND CHASSIS UNITS WITH  
REMOUNT OF AMBULANCE BODIES  
(GENERAL SERVICES AND EMERGENCY SERVICES DEPARTMENTS)**

**WHEREAS** after due advertisement, bids were received and publicly opened by the City/County Purchasing Department at 12:00 p.m., Wednesday, November 14, 2018, for purchase of new cab and chassis units with remount of ambulance bodies at the request of the Forsyth County General Services Department and intended for use by the Forsyth County Emergency Services Department and the following bids were received:

	<u>Each</u>	<u>Total-2 Units</u>
Atlantic Emergency Solutions, Inc.	\$136,419	\$272,838
Northwestern Emergency Vehicles, Inc.	142,717	285,434
Southeastern Specialty Vehicles, Inc	148,019	296,038

**WHEREAS** the bid from Atlantic Emergency Solutions, Inc., did not provide a Qualified Vehicle Modifier (QVM) certification, a requirement of the specification and was therefore deemed to be non-responsive;

**WHEREAS** staff has an immediate need to purchase two new cab and chassis units, including remount of the ambulance bodies, during the remainder of the current fiscal year for a total expenditure of \$285,434;

**WHEREAS** it is the recommendation of the County Manager, the County General Services Director, the Emergency Services Director, and the City/County Purchasing Director that the bid from Atlantic Emergency Solutions, Inc., be rejected as non-responsive and that a contract be awarded to Northwestern Emergency Vehicles, Inc., the lowest responsive, responsible bidder in the amount of \$142,717 per unit;

**WHEREAS** terms of the bid allow Forsyth County to extend this contract for as many as two (2) additional contract periods on a fiscal-year basis (through June 30, 2021), if both parties are in agreement and provided funds are available for that purpose. The vendor may request an adjustment for an increase in the cab and chassis price at the beginning of each new fiscal year in an amount not to exceed three percent (3%), based on the documented price increase from the manufacturer; and

**WHEREAS** the County Chief Financial Officer has determined that sufficient funds are available to cover the cost of this purchase;

**NOW, THEREFORE, BE IT RESOLVED**, by the Forsyth County Board of Commissioners that a contract for purchase of cab and chassis units with remount of ambulance bodies per bid specifications in the amount of \$142,717, per unit, is hereby awarded to Northwestern Emergency Vehicles, Inc., and that all other bids are rejected; and

**BE IT FURTHER RESOLVED**, that the County Manager and Clerk to the Board are hereby authorized to execute a contract, on behalf of Forsyth County, with Northwestern Emergency Vehicles, Inc., for purchase of cab and chassis units with remount of ambulance body consistent with the terms outlined herein, subject to a pre-audit certificate thereon by the County Chief Financial Officer, if applicable, and approval as to form and legality by the County Attorney.

Adopted this 20<sup>th</sup> day of December 2018.